

Morgan Stanley

MAPS

Portfolio solutions for a complex world



MAPS by Morgan Stanley

Multi-Asset Portfolio Solutions (MAPS) offers diversified investment portfolios that leverage Morgan Stanley's award winning research.

What is MAPS?

MAPS is a series of professionally-managed, cost-effective investment portfolios with exposure to both domestic and global markets.

Each MAPS portfolio is designed to achieve consistent returns with lower volatility than investing in single asset classes, like Australian shares. This is achieved by delivering an actively-managed diversified portfolio that invests in Australian and international assets – including shares, listed property securities, fixed interest securities and cash.

How MAPS works

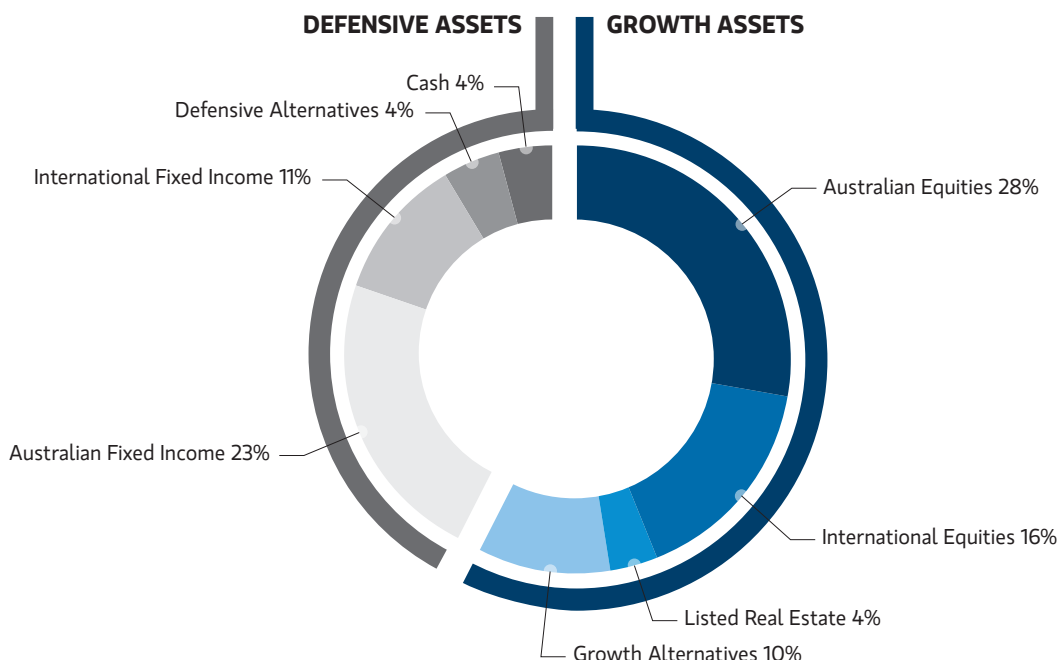
MAPS portfolios are constructed by drawing on insights from Morgan Stanley's Wealth Management Research team, who is in continuous contact with the global research team made up of more than 750 analysts, economists and strategists. The models published by the Wealth Management Research team are used to create your investment solution through a Separately Managed Account (SMA) structure for you to easily access.

Within an SMA structure, your portfolio is professionally managed, however you retain direct beneficial ownership of each of the underlying assets.

When you choose a MAPS portfolio through an SMA structure, you effectively outsource all portfolio construction, implementation and administration responsibilities and you receive detailed reporting on a monthly basis.

What a MAPS portfolio looks like

The chart below is an example of the composition a balanced MAPS portfolio.



**Licensee
Managed
Account
Winner**
2020 IMAP MANAGED
ACCOUNT AWARDS



**IMAP
MANAGED ACCOUNT
AWARD WINNER**
LICENSEE MANAGED
ACCOUNT



**IMAP
MANAGED ACCOUNT
AWARD WINNER**
MULTI ASSET

Current MAPS strategies available

- Core Conservative
- Core Balanced
- Core Growth
- Global Core Conservative
- Global Core Balanced
- Global Core Growth
- Global Core+ Balanced
- Global Core+ Growth

The benefits of choosing MAPS

- **Outstanding historical performance**
MAPS portfolios are built on models published by the Wealth Management Research team. The research team's Core Model Series has consistently outperformed its peer group since inception in 2012.
- **Morgan Stanley's award-winning research expertise working for you**
Our global research department is made up of more than 750 analysts, economists and strategists operating out of 21 countries. Our local Wealth Management Research team is in continuous contact with our global peers collaborating and contributing to our collective research efforts.
- **Broad diversification across asset classes**
MAPS portfolios deliver a truly diversified asset allocation with investments in equities, fixed income, currencies and commodities.
- **Active risk management**
Morgan Stanley uses tactical asset allocation to try to anticipate and adjust to evolving market and economic conditions based on the views of our global research team. Portfolios are continuously monitored and rebalanced regularly.
- **Regular research pieces covering asset allocation and portfolio positioning**
You have access to regular updates from Morgan Stanley's research team which explain their latest thinking with regard to asset allocation and portfolio positioning.
- **Robust security selection built on proprietary technology**
Morgan Stanley has a range of proprietary quantitative tools used to identify evidence of consistent added value, overarching quality, transparency, liquidity and cost-effectiveness.
- **Access to national presentations**
Morgan Stanley's Wealth Management Research team conducts a series of presentations across the country. As an investor in MAPS, you have the opportunity to hear directly from the team regarding the decisions it is making with regard to your portfolio.
- **Lower volatility than investing in a single asset class**
A balanced portfolio is less volatile than a 100% Australian equity portfolio.

Expertise and resources

Asset allocation is the foundation of the research team's models and the core of their efforts to balance risk and return.

The research team uses tactical asset allocation to respond to the constantly evolving market and economic outlook. These tactical decisions are based on the data generated by Morgan Stanley's global network of analysts, strategists and economists.

Instrument selection is guided by the research team's investment philosophy which seeks evidence of persistent added value, overarching quality, transparency, liquidity and cost effectiveness. This robust process reduces the myriad of funds to Morgan Stanley's Focus List.



NATHAN LIM, CFA
Head of Wealth Management Research

Nathan Lim is the Head of Wealth Management Research for Morgan Stanley Australia. Nathan joined Morgan Stanley from Australian Ethical Investment where he managed the award-winning Australian Ethical International Shares Fund. He started his career in 1995 and has extensive experience in asset management, research and stockbroking that has taken him across Asia, North America, the Middle East and Australia.

Nathan is a frequent speaker and writer on the intersection between finance and the environment, has a Bachelor of Commerce from the University of British Columbia, is an Honorary Adjunct Professor with the University of Technology Sydney Business School and is a CFA® charterholder.



ALEXANDRE VENTELON
Asset Allocation Strategist

Alexandre is responsible for producing asset allocation and strategy research, managing Wealth Management's asset allocation model portfolios and providing investment implementation advice to Morgan Stanley's financial advisers and their clients.

Alexandre started his career in investment management and has extensive experience in both wealth and institutional money management including managing a range of multi-asset portfolios for Credit Suisse in Europe, Asia and Australia for six years.

Alexandre holds a Master in Management from Toulouse Business School and a Master in Portfolio Management from the University of Paris XII. He is fluent in French and English.

Is MAPS right for you?

MAPS is suitable for investors seeking a professionally-managed, cost-effective and diversified portfolio. MAPS may be right for you if you are looking for:

actively managed portfolios

consistent portfolio returns with lower volatility than a single asset portfolio

international markets exposure

asset allocation insights from Morgan Stanley Wealth Management Research

Risks

Investors should note that an investment in the portfolio through Morgan Stanley SMA involves risks including:

- **Market risk** - The risk associated with factors that can influence the direction and volatility of an overall market, or security-specific risks. These factors can affect one country or a number of countries.
- **International investments risk** - The risk arising from political and economic uncertainties, interest rate movements and differences in regulatory supervision associated with international investments.
- **Currency risk** - Currency exchange rate fluctuation risk arising from investing across multiple countries.
- **Interest rate risk** - The risk arising from movements in interest rates which may cause the price of securities within the portfolio to fluctuate.
- **Credit risk** - The risk of an issuing entity defaulting on its obligation to pay interest/principal when due.
- **Liquidity risk** - The risk that an asset may not be converted to cash in a timely manner.
- **Counterparty risk** - The risk of another party to a transaction failing to meet its obligations.
- **Leverage risk** - Where underlying investments contain leverage, the movement in market prices may magnify the gains or losses within the portfolio. This may result in a loss of capital.

Investors should consider the relevant product disclosure statement or offer document (where available) for other risks that may apply.

Fees

A model fee applies to investments in MAPS. This fee may vary depending on the MAPS portfolio you choose and is retained by Morgan Stanley.

Other fees also apply. Please speak to your financial adviser and refer to the relevant product disclosure statement or offer document (where available) for details regarding fees that will apply to you.

Next steps

For more information, go to morganstanley.com.au/maps or speak to your financial adviser about whether MAPS is right for you.

www.morganstanley.com.au

Important Information

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